

How to Win More Construction Bids in 2022

[Article originally appeared in www.constructconnect.com]

By: Kendall Jones

Are you looking to win more construction bids in 2022? Maybe you're planning to grow and scale your construction business in the new year or perhaps you're just looking to be more efficient in your estimating and bidding process to improve your bid-hit ratio.

What does it take to win more construction bids? Here are a few tips on how to bid smarter by going after the right opportunities to win more work.

Find Quality Construction Leads

You shouldn't bid on every opportunity that comes your way. You also can't sit around and expect project leads to come to you. Market your business to owners and general contractors you want to work with by showcasing your experience and expertise in your trade.

Reach out to your network to find out about upcoming opportunities. Take the time to get prequalified with general contractors or owners you want to work with, so you can receive more

invitations to bid (ITBs). Make sure they know what trades you can perform and the types of projects you are interested in bidding on.

Take a proactive approach by utilizing as many tools as possible to ensure you are receiving quality leads. Word of mouth, bid boards, local contractors associations, and your subs and suppliers are all great sources for learning about upcoming bidding opportunities. Consider investing in a leads service with a searchable database, updated project details, and plans and specifications attached so you can focus on finding the right opportunities for your business.

Select the Right Projects to Bid

Winning construction bids on projects your business can't adequately perform can be just as costly as not winning them. Remember, it is never too late to abandon a bid—even after you've started working on it.

Once you start crunching the numbers you might discover that your company won't make a reasonable profit if you were to win the contract. The best thing to do is dump it and move on to the next project.

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'Rolling Deep': Here's How Latinos Are Reshaping California Environmentalism

[Article originally appeared on <https://greenlining.org>]

By: Raquel Maria Dillon,

Latino power players stacked the California delegation at this month's U.N. climate meeting in Glasgow, which concluded last week.

"California is rolling deep, as they say," said Assemblyman Eddie Garcia, who represents the Coachella Valley.

He was one of the state's Latino elected officials high on the state's delegate list, along with Lauren Sanchez, the governor's senior climate adviser and Senate Majority Whip Lena Gonzalez; many Latino researchers like Michael Méndez,

an environmental planner from UC Irvine, attended, as well as, activists, organizers and protesters.

This is not your abuelita's environmental movement, attendees of the conference told KQED. Young Latino climate activists demand swift action, while leaders of organizations embrace a broader definition of environmentalism.

The focus of this movement, they say, is on how the planet impacts people — especially health, opportunities and environmental justice.

"As an immigrant and a person of Mexican heritage, I felt really proud," said Alvaro Sanchez, vice president of policy at the Greenlining Institute.

The setup at the U.N.'s annual Conference of the Parties is organized around concentric circles.

At the center of this year's gathering, countries hashed out details of a new climate change agreement. While some countries committed to more ambitious cuts to heat-trapping pollution, others did not agree to rein in emissions fast enough for the world to avoid the worst damage from climate-driven disasters, NPR reported.

States like California were not involved in those negotiations. But credentialed insiders were allowed access to an inner circle, what attendees call the "blue zone."

The next circle is the "green zone." It's designed to provide limited access and is where experts and advocates lobby and network.

Beyond the official conference and outside the secure area, protesters demonstrate to be heard.

"The idea is that when people are coming in through the blue zone, they see all this advocacy," said Marce Gutiérrez-Graudiņš, COP veteran and founder of the San Francisco-based ocean conservation group Azul.

Legislators, scientists and big names in the climate world are in the blue zone — as are thousands of people who want to get close to them

for some face time. State policymakers are always much in demand by their counterparts from municipal and regional governments at these meetings.

Garcia had access to the blue zone as a member of the state's official delegation. He said California is an international model for climate policy, adding that the state's "role at this conference is to continue to be a global leader in climate change."

Assembly Speaker Anthony Rendon makes the case that California is where new ideas get tested in the real world, proof positive that cutting emissions won't destroy the economy.

The state generates climate solutions, like electric vehicles, regulations on power plant emissions and original research into the consequences of a warming climate.

But, Rendon said, the California model is not perfect and needs improvement. Millions of Californians drive cars and run air conditioners, producing planet-warming emissions just like other industrialized economies.

"We need to tell the story of what we've done," Rendon said. "But I think we need to do more."

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INFRASTRUCTURE PROJECTS AND OPPORTUNITIES

OAK receives \$15.4 million from federal infrastructure bill



[Article originally appeared in www.oaklandairport.com]

Funding for environmental programs, passenger amenities and security upgrades

Oakland International Airport (OAK) will receive \$15.4 million from the Department of Transportation as part of the Infrastructure Investment and Jobs Act passed by Congress last month. These funds will be used for projects related to environmental sustainability, passenger amenities and security upgrades.

OAK is working closely with Federal Aviation Administration partners to clarify criteria and timelines for funding, airport officials said. Based on project eligibility, airport staff is examining specific programs that will help modernize aging facilities.

“This funding is critical for providing greater safety, security and sustainability at Oakland International Airport,” said Oakland International Airport Aviation Director Bryant Francis. “It will also provide new job opportunities for the

local community.”

Below is a list of some OAK projects that may benefit from the federal funding:

- Airfield safety projects
- Security systems upgrades
- Passenger amenities including companion care and gender-inclusive facilities
- Expanded on-site energy generation
- Adding electrical charging stations

- Building system improvements for energy-efficiency and passenger comfort

Oakland International Airport is owned and operated by the Port of Oakland.

About Oakland International Airport

Oakland International is the main airport for the greater East Bay, the most populated area in the metropolitan San Francisco Bay area. It is the closest airport to most Bay Area employers. By roadway and BART air-rail, OAK enables excellent access to all of the region’s business, entertainment and tourism venues. The vision of Oakland International Airport is to be the airport of choice for San Francisco Bay Area residents and visitors alike. OAK is operated by the Port of Oakland, which also oversees the Oakland seaport and 20 miles of East Bay waterfront. Together with its business partners, the Port supports more than 84,000 jobs in the region with more than a \$130 billion economic impact. Updates about travel during the COVID19 pandemic, current departure and arrival information, airport maps, and details about on-airport parking, shopping and dining and more, can be found at www.oaklandairport.com. Follow us on Facebook, Twitter, and Instagram.

SOURCE: <https://www.portofoakland.com/press-releases/oak-receives-15-4-million-from-federal-infrastructure-bill/>

Here’s How Latinos Are Reshaping California Environmentalism

Continued from page 1

[California’s emissions reductions] have not been as aggressive as I would like them to be.”

Sure, California has lots of ideas to share, the Greenlining Institute’s Sanchez said, but it’s also an oil-producing state where some residents — especially working-class people of color — suffer from extreme heat and air pollution.

“We see over and over again that people of color are very concerned about climate, that people of color want government to take action on climate,” he said.

Sanchez attended previous COPs as a guest of the state delegation, but watched this one from home.

He and other environmental groups are working with a new generation of climate activists who value rules to protect public health and equal access to nature over traditional conversation priorities, like expanded wilderness protections.

“When we talk about climate, we’re also talking about access to technology and economic opportunity,” he said.

Sanchez emigrated from Mexico City as a child. He and Gutiérrez-Graudiņš both described being shaped by the experience of coming up as the only person of color in the room in California’s traditional environmental organizations.

“It’s so frustrating when I’m in environmental spaces where it’s mostly dominated by white people,” Sanchez said. “It feels isolating to me as a Latino. Often still to this day I’m one of very few people of color in the space.”

Gutiérrez-Graudiņš said the environmental movement will have failed if Latinos, who are 40% of the state’s population, continue to feel this way. But some movement organizers just don’t get it.

“Folks would have meetings in a yacht club in Orange County and wonder why no more people came in,” she said. “There was a lot of like, Hey Marcela, can you bring some like Latinos for this? As if I had baskets of people.”

Marco Lemus, a food justice organizer with Richmond’s Urban Tilth, attended a recent climate protest in San Francisco. He also attended the Glasgow meeting, demonstrating in the streets

His goal was to “highlight that the climate crisis is a product of our systems” and to make a point that “it’s not something that we can just grow our way out of.”

Lemus grew up in the shadow of Richmond’s refineries. He said he doesn’t trust that anyone at COP had his interests in mind. That’s why he preferred to get involved in climate justice through direct action.

To Lemus, California is not the model. It’s where city kids get asthma and farmworkers die of heat exhaustion. He worries that his generation will spend their whole lives dealing with climate-driven disasters.

That’s why Lemus got on his first international plane trip to protest at COP26.

Violeta Vasquez, 24, has no interest in international climate conferences. She said the diplomats, politicians and experts at COP should go back to their hometowns and look at what helps the communities, including Latinos most affected by climate

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CALIFORNIA SUB-BID REQUEST ADS



Subcontractor/Supplier Bids/Proposals Requested
Owner: California Department of Transportation
Caltrans Contract Number: 12-OJ34U4
Proposal Due Date: February 10, 2022 – 2:00 PM
DBE 24%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors, material suppliers, service consultants, and vendors, as well as certified DBE firms related to the scopes of work below for the

CONSTRUCTION ON STATE HIGHWAY IN ORANGE COUNTY IN IRVINE, SANTA ANA, AND TUSTIN ON ROUTE 5 AT NEWPORT AVENUE UNDERCROSSING AND ON ROUTE 55 FROM 0.4 MILE NORTH OF ROUTE 55/405 SEPARATION TO 0.1 MILE SOUTH OF ROUTE 5/55 SEPARATION
In District 12 On Route 5, 55
12-Ora-5, 55-29.6, R6.4/10.3

Plans & Specs can be accessed and download online at: **Caltrans Office of Engineer**
<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php>

And on Building Connected at
<https://app.buildingconnected.com/projects/61bbbe156f3d3600c752691d/info>

Requested scopes include, but are not limited to, the following and should be based on Contract and its amendments: Aggregates, Bridge Bearing Pads, BMP Materials, Geotextiles, Joint Seal Material, Miscellaneous Metals, PCC Dowel & Tie Bars, Tie Bars, PCC Materials, Precast Concrete Girders, Pipe Materials, RCP Pipe, Ready Mix Concrete, Formliner, Traffic Control Materials, Asphalt Paving, AC Dike, Construction Area Signs, CIDH piles, Clearing & Grubbing, Concrete Barrier – Bridge, Concrete Barrier – Roadway, Cold Plane Asphalt Paving, Concrete Ditch, Minor Concrete Flatwork, Furnish and Place Polyester Concrete, Demolition & Removals, Drill & Bond Dowel, Driven Pile, Erosion Control, Electrical, Fencing & Railing, Guardrail, Grind Existing PCC, Ground Anchors & Structural Concrete, Landscape & Irrigation, Masonry Soundwall, Minor Structures, Overhead Signs, PCC Paving, F&E Precast Girders, Noise & Vibration Monitoring, Pre / Post Construction Survey, Quality Control, Reinforcing Steel, Roadside Signs, Rock Slope Protection, Saw & Seal Concrete, Striping, Treated Wood Waste, Underground, Concrete Pump, Sweeping, Trucking, and Water Truck.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on all quotes submitted.

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ALL POTENTIAL DBE/SBE SUBCONTRACTORS

Plant Construction Company, L.P. is requesting bids from DBE & SBE subcontractors for the following project:

Bart Hayward Maintenance Complex Phase 2 – Civil Grading
Plant Project Number: 2021149
Owner: SF Bart

Bidding Starts on 12/22/21 and bids are due on: 1/10/2022 @ 12:00 p.m. PST

Project Description: This contract includes site, civil and structural improvements to the existing BART Hayward Rail Storage Yard and to undeveloped land located north of the BART rail storage rack and east of the BART mainline tracks. Site and civil improvements, include, but are not limited to, the following: installing limit of work barrier fencing, installing ESA fencing, demolition, removal and disposal of existing utilities, buildings, pavement and other facilities, clearing and grubbing, constructing retaining walls, installing storm drain system, construction of a paved roadway, grading, installing security fencing, earthwork, installing bioretention facilities, utility work and constructing pedestrian/cart overpass foundations.

Seeking DBE/SBE subcontractors for (but not limited to) the following trades:

- | | |
|---|---|
| 01.10.00 – Testing Laboratory Services | 31.00.50 – Earthwork |
| 01.50.00 – Surveying | 31.23.19 – Dewatering |
| 01.57.13 – Erosion and Sediment Control (SWPPP) | 31.40.00 – Earth Shoring & Underpinning |
| 03.21.00 – Reinforcing Steel | 31.23.19 – Steel Sheet Piles |
| 03.30.00 – Structural Concrete | 31.63.29 – Deep Foundations – Drilled Concrete Piers & Shafts |
| 03.48.50 – Precast Concrete & GRFC | 32.12.10 – AC Paving |
| 05.12.00 – Structural Steel | 32.13.10 – Site Concrete |
| 05.50.00 – Metal Fabrications | 32.31.00 – Fencing & Gates |
| 09.91.00 – Painting | 32.88.00 – Landscaping: Bio Retention Areas & Subdrainage |
| 10.00.10 – Striping & Graphics | 33.00.50 – Site Utilities |
| 26.00.50 – Electrical | 33.00.55 – Jack & Boring |
| 31.00.10 – Site Clearing & Demolition | |

The bid documents are available right now. They can be viewed and/or downloaded using the following link:
<https://app.buildingconnected.com/public/5627f791eb187c0700da7194>

To be added to our Subcontractor List for this and other project opportunities subcontractors are requested to contact Plant Construction Company, L.P.'s Workforce Development Liaison:
 Richard Mak at (415) 550-5952 or by email at richardm@plantco.com

• Plant Construction Company, L.P. is an equal opportunity employer.



Is requesting quotes from certified and qualified **DBE** and **DVBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Asphalt Concrete, Clearing & Grubbing, Crash Cushion, Ground Anchor, Hydroseeding, Lead Compliance, Minor Concrete Structures, Portland Cement & Concrete Pavement, SWPPP Planning, Reinforced Concrete Pipe, Remove Concrete, Temporary Erosion Control

SUPPLIERS/SERVICE PROVIDERS

Aggregate Base

CALTRANS STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION
CONSTRUCTION ON STATE HIGHWAY IN CITY AND COUNTY OF LOS ANGELES FROM 0.2 MILES NORTH OF RINALDI STREET UNDERCROSSING TO ROUTE 5/405 SEPARATION

Contract No. 07-343204

DBE GOAL 19%

BID DATE: January 27, 2022 at 2:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC
4010 W. Chandler Avenue, Santa Ana, CA 92704
Contact: Lawrence Damore

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Eric Bodyfelt at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer



Kiewit Infrastructure West Co.
 4650 Business Center Drive • Fairfield, CA 94534
 Attn: Krista Christensen at norcal.bids@kiewit.com
 Fax (707) 439-7301

Requests quotes from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in Stanislaus & San Joaquin Counties, CA:

San Joaquin Pipeline Valve and Safe Entry Improvements: Phase 1A

Contract No. HH-1005

Owner: City and County of San Francisco

Bid Date: January 20, 2022 @ 2:00 P.M.

Subcontractor and Supplier Scopes are due January 13, 2022 and

Quotes NO LATER THAN January 19, 2022 at 5 PM.

Kiewit requests City & County of San Francisco Small and Micro (**LBE**) and SF Contract Monitoring Division (**SFPUC-LBE**) certified businesses for, but not limited to, the following scopes:

Concrete Pumping • Concrete Supply • Electrical • Electrical Supply • Electrical Testing • Erosion Control • Excavation/Grading • Fences & Gates • Integrator • Miscellaneous Metals • Piping & Valves • Rebar • Shoring • Structural Steel Framing • Water Truck • Welding

Certified thru the following agencies: www.sfgov.org ; www.sfwater.org

Plans are available for viewing through SmartBidNet (SBN). All companies already registered in our SBN database will receive an invitation to bid. Please email norcal.bids@kiewit.com to have your company added to our SBN database to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Bond requirement can be waived on a case-by-case basis. **Bond premiums are reimbursable by Kiewit.** Please contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies. Subcontractors must possess & provide current California contractor's license number & DIR Registration number.

Each subcontractor must comply with the terms of the Project Labor Agreement (PLA). Non-signatory subcontractors providing labor on site will be required to sign an agreement for trades covered under this Project Labor Agreement (PLA).

Subcontractors and Suppliers will be required to execute Kiewit standard agreements and agree to Kiewit standard general terms and conditions. Copies are available for review through our SmartBidNet (SBN) site.

FEMA Funding Requirement apply
 Davis-Bacon and California prevailing wage rates apply

An Equal Opportunity Employer
CA Lic. 433176
DIR #: 100001147



CALIFORNIA SUB-BID REQUEST ADS

FLATIRON

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS AND SUPPLIERS
Caltrans Contract 01-0E0904
Construction on State Highway Rte 20 in Mendocino County near Ukiah, CA
Construct New Bridge, Remove Two Bridges, Earthwork & Paving
DBE Goal 19%

Revised Bid Date: January 11, 2021 at 2:00 PM

****This is an Electronic bid submittal****

****Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated****

Flatiron West, Inc. requests DBE subcontractor/supplier/service participation for the following items of work, but not limited to: CAS/Roadway Signs, Bridge Demo, Clear & Grub, Erosion Control, Landscaping/Irrigation, AC Paving, Cold Plane AC, AC Dike/Curbs, Paving Oil, Joint Seal Assembly, Post Tensioning, Rebar, Painting/Concrete Stain, Fencing, MBGR, Bridge Concrete Barrier, Striping & Markings, Electrical, Trucking & Aggregates (CL2 Agg Base & RSP), Ready Mix, Concrete Pumping, Steel H Pile, Welded Steel Pipe, Misc. Metals, Iron & Steel, SWPP Plan, SWPP Materials, Lead Compliance Plan, Geotextile Materials, PTFE Bearings, Bridge Bearings, Formliner, Traffic Control, Hydro Acoustic Monitoring, Biologist, and QC Testing.

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php> to enter the Advertised Projects page and scroll to Contract number: 01-0E0904. Sign in is required to access project plans.

To access **FREE** project documents from our Flatiron BOX ftp site, please send an email request to NorCalBids@flatironcorp.com

You will be provided with a BOX link to view & download plans and specs for **FREE** from our BOX.com ftp site. Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: NorCalBids@flatironcorp.com

Flatiron West, Inc.
2100 Goodyear Rd Benicia, CA 94510 • Phone 707-742-6000 Bid Fax 707-746-1603
An Equal Opportunity Employer
Contractor License 772589

CAHILL CONTRACTORS LLC

requests bids from Certified SBE Subcontractors and Suppliers
for ALL REMAINING trades EXCEPT:

abatement, demolition/earthwork, shoring, exterior building maintenance, fire sprinkler, elevators,
PV system & tower crane.

SHIRLEY CHISHOLM VILLAGE – ALL REMAINING TRADES
1360 43rd Avenue, San Francisco, CA

This is an SFCMD project. Union Labor required for carpenters, laborers, operating engineers only /
Prevailing Wage / Local hiring requirements.

BID DATE: 01/25/22 @ 2PM

Voluntary Virtual Pre-Bid Meeting: 01/12/22 @ 10AM

BID DOCUMENTS: Please contact Wendy for access to documents on BuildingConnected.

CONTACT: Wendy Kirton at estimating@cahill-sf.com, (415) 677-0611.

Here's How Latinos Are Reshaping California Environmentalism

Continued from page 2

change and the fossil fuel industries.

Her activism lives closer to her San Francisco home, at Hummingbird Farm, a project of POD-ER in the Crocker-Amazon neighborhood.

Last week, she and a friend moved mulch there, bundling stalks of teosinte, a wild ancestor of maize that native peoples of Southern Mexico domesticated many years ago. She looks to Indigenous peoples who built civilizations around corn, and whose traditions are still celebrated by Mexican Americans,

"Indigenous peoples since before colonization have always been very acutely aware of our relationship between humans and Earth, of needing to live in a harmonious way," she said.

She says whether it's through direct action or community gardening, the most effective strategy is one that builds a constituency and demands urgent action.

Sanchez agrees: "At the end of the day, it doesn't matter whether you're in Sacramento or at COP. It's the political capital that you have behind your advocacy that's going to make a difference," he said.

He appreciates the energy of young organizers because it keeps the pressure on the decision-makers. And that's the goal that Latino climate activists all share.

SOURCE:

<https://greenlining.org/press/news/2021/latinos-reshaping-california-environmentalism/>

FLATIRON

REQUEST FOR CERTIFIED
DBE SUBCONTRACTORS AND SUPPLIERS

Caltrans Contract 04-264724
Construction on State Highway in Marin County in and near Novato, CA
CIP Bridges, Construct Roadway, Retaining Walls and Modify Electrical
DBE Goal 23%

Revised Bid Date: January 20, 2022 at 2:00 PM

****This is an Electronic bid submittal****

****Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated****

Flatiron West, Inc. requests DBE subcontractor/supplier/service participation for the following items of work, but not limited to: CAS/Roadway Signs, Bridge Demo, Clear & Grub, Erosion Control, Landscaping/Irrigation, AC Paving, Grinding & Cold Plane AC, AC Dike/Curbs, AC Crack Sealing, CIDH, Joint Seal Assembly, Post Tensioning, Rebar, Shotcrete, Soil Nail Walls, Overhead Signs and Structures, Painting/Concrete Staining/Anti-Graffiti, Underground Utilities, Fencing, Metal Railing, MBGR, Bridge & Roadway Concrete Barrier, Striping & Markings, Electrical, Minor Concrete, Pavement Fabric, PCC Demo, Trucking/Haz Trucking & Aggregates, Ready Mix, Concrete Pumping, Corrugated Pipe, Misc. Metals, Iron & Steel, SWPP Plan, SWPP Materials, Lead Compliance Plan, Geotextile Materials, Bridge Bearings, Formliner, Underground Precast, Street Sweeping, Traffic Control, Noise Monitoring, Asbestos Monitoring (Abatement), Survey, and QC Testing.

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php> to enter the Advertised Projects page and scroll to Contract number: 04-264724. Sign in is required to access project plans.

To access **FREE** project documents from our Flatiron BOX ftp site, please send an email request to NorCalBids@flatironcorp.com

You will be provided with a BOX link to view & download plans and specs for **FREE** from our BOX.com ftp site. Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: NorCalBids@flatironcorp.com

Flatiron West, Inc.
2100 Goodyear Rd Benicia, CA 94510 • Phone 707-742-6000 • Bid Fax 707-746-1603
An Equal Opportunity Employer
Contractor License 772589

Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For:

RAS PIPE REHABILITATION PROJECT
CIP #9120

Owner: Silicon Valley Clean Water (SVCW)
Location: Redwood City, CA

Bid Date: February 1, 2022 @ 2:00 P.M.



Joint Venture

667 Brea Canyon Road, Suite 30
Walnut, CA 91789
Phone: (909) 595-4397, Fax: (909) 444-4268
Contact: Lori Olivas, lori.olivas@jfshea.com

J F Shea / Parsons, A Joint Venture is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: **Demolition, Ready-Mix Concrete, Reinforcing Steel, Structural Steel, Miscellaneous Metals, Painting & Coatings, Equipment, Electrical & Instrumentation**

Plans and Specifications: Email your request to elizabeth.pettus@jfshea.com.

Shea/Parsons JV is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. Shea/Parsons JV expects potential subcontractors to be bondable. Shea/Parsons JV will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.



CALIFORNIA SUB-BID REQUEST ADS

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: **DAVID CZECH**
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 101 – CONSTRUCTION ON STATE HIGHWAY IN MARIN COUNTY IN AND NEAR NOVATO FROM 0.1 MILE SOUTH OF FRANKLIN AVENUE OVERHEAD TO 0.5 MILE SOUTH OF SAN ANTONIO CREEK BRIDGE,
Contract No. 04-264724,
Federal Aid Project No. CML- 6204(132) N
Disadvantaged Business Enterprise Goal Assigned is 23%

**OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

REVISED BID DATE: JANUARY 20, 2022 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Box Culvert, Bridge, Clearing and Grubbing/ Demolition, Concrete Barrier, Construction Area Sign, Crack Sealing, Electrical, Emulsion supplier, Erosion Control, Fencing, Irrigation, Metal Beam Guardrail, Micro-Surfacing, Minor Concrete, Minor Concrete Structure, Pavement Milling, Roadside Signs, Sign Structure, Soil Nail & Shotcrete, Striping, SWPPP Prep/ Water Pollution Control Plan Prepare, Temporary Erosion Control, Temporary Reinforced Wall Supplier, Testing, Traffic Control System, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvc1bwfbasgl9/AABrd0ba51_kN3GtAESfBUoa?dl=0

or from the Owner's site at http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: **DAVID CZECH**
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**HAYWARD MAINTENANCE COMPLEX (PHASE 2)
CIVIL GRADING**
Contract No. 01RQ-102A, FTA Project No. 01RQ100
Disadvantaged Business Enterprise Goal Assigned is 30%

**OWNER: SAN FRANCISCO
BAY AREA RAPID TRANSIT DISTRICT
2150 Webster Street, 10th Floor, Oakland, CA 94612**

BID DATE: JANUARY 11, 2022 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises and Small Business Entities, for the following types of work and supplies/materials including but not limited to:

STRUCTURAL CONCRETE & RELATED, CLEARING AND GRUBBING/DEMOLITION, ELECTRICAL, EROSION CONTROL, FENCING, HAZMAT TRUCKING & DISPOSAL, BIOFILTRATION BASIN, MINOR CONCRETE, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TESTING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, WATCHPERSON.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvc1bwfbasgl9/AABrd0ba51_kN3GtAESfBUoa?dl=0 or from the Owner's site at https://webapps.bart.gov/BFS/bfs_spec.html

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220 or email dczech@desilvagates.com. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE/SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE/SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: **KEITH KENWORTHY**
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

RIVERFRONT STREET EXTENSION
City Work Order No. 15032,
Federal Project No. STPCML-5447(045)
Disadvantaged Business Enterprise Goal Assigned is 18%

**OWNER: CITY OF WEST SACRAMENTO
1110 West Capitol Avenue
West Sacramento, CA 95691**

REVISED BID DATE: JANUARY 11, 2022 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, ADJUST IRON, BIOLOGIST CONSULTANT, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CRASH CUSHION, DEWATERING, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, FENCING, HYDROSEEDING, JOINT TRENCH, IRRIGATION, K-RAIL SUPPLIER, LANDSCAPING, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, OBJECT MARKERS, PAVEMENT MILLING, PCC PAVING, ROADSIDE SIGNS, SAWCUTTING, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL SYSTEMS, TREE REMOVAL/TRIMMING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvc1bwfbasgl9/AABrd0ba51_kN3GtAESfBUoa?dl=0 or from the Owner's site at <https://secure.procurenw.com/portal/cityofwestsacramento>

Fax your bid to (925) 803-4263 to the attention of Estimator Keith Kenworthy. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400
Fax (408) 365-9548
Contact: David Kennedy
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE and DVBE SUBCONTRACTORS/SUPPLIERS/ TRUCKERS FOR:

Construction on State Highway in San Mateo County and in the City and County of San Francisco at Various Locations
Contract No. 04-2K1904

Owner: Caltrans
Location: San Francisco & San Mateo, Route 1 & 101
Engineers' Estimate: \$6,400,000
BID DATE: January 11, 2022 @ 2:00 PM

Items of work include but are not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control System, PCMS, K-Rail, Prepare Water Pollution Control Plan, Temporary Radar Speed Feedback Sign System, Temporary Erosion Control, Street Sweeping, Asbestos Removal & Compliance Plan, Temporary High Visibility Fence, Clearing & Grubbing, Landscaping, Erosion Control, Irrigation, Hydroseed, AC Dike, Tack Coat, Drill & Bond Dowel, Joint Seal, Rebar, Clean & Paint Structural Steel, Bridge Removal, Adjust Utilities, Minor Concrete, Misc. Iron & Steel, Guard Railing Delineator, Pavement Marker, Roadside & Aluminum Signs, Midwest Guardrail System, Transition & Chain Link Railing, Crash Cushion, Concrete Barrier Transition, Striping, Electrical, Refinish Bridge Deck, Polyester Overlay, Pre and Post Construction Surveys, Prepare and Stain Concrete and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



1395 Evans Avenue, San Francisco, CA. 94124
Phone: (415)227-1040 Fax: (415)227-1046
Contact: Don Hart – dhart@mitchell-engineering.com,
Scott Tilley – stilleym@mitchell-engineering.com or
Kathy Streblov – kstreblov@mitchell-engineering.com

All Qualified AND/OR Certified Disadvantaged Business Enterprise (DBE) including WBE & MBE are invited to forward bids/quotes. All Subcontractors, Truckers and Material/Equipment Suppliers are requested to forward their bids/quotes for the following Project:

Delaware Street Relief Sewer, City Project No.: 46S003-46S17-0553-46320
Location: San Mateo, California Revised Bid Date: January 18, 2022, at 2:00 PM

The project is also subject to have all subcontractors listed in the bid with a DIR Number.

Mitchell Engineering is seeking qualified subcontractors and suppliers for the following:

Trucking/Hauling, SWPPP, Traffic Control, PVC Material, Micro-tunneling, Geotechnical Instrumentation & Monitoring, Manholes, CCTV Inspections and Sidewalks.

Plans and specs are available at no cost to interested firms. Please contact our office @ (415)227-1040 or email: stilleym@mitchell-engineering.com

Silver Creek Industries

We are requesting bid quotations from all Subcontractors and Suppliers and SBE, MBE, WBE and DVBE Subcontractor/Supplier for the following:

Riverside Unified School District
Longfellow ES Manufacture and Install Portable Buildings

Bid No. 2021/22-07

BID DATE: January 11, 2022 @ 10:00 a.m.

PLEASE EMAIL US YOUR BID PROPOSAL
NO LATER THAN January 4th , 2022. THANK YOU!

Silver Creek Industries

2830 Barrett Avenue, Perris, CA 92571

Estimator: Frank Carrillo

Email: frankc@silver-creek.net

Phone: (951) 943-5393 • Fax: (951) 943-2211



CALIFORNIA SUB-BID REQUEST ADS



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Donat Galicz

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Contra Costa County Public Works Dept.
255 Glacier Drive, Martinez, CA

Project: Byron Highway at Byer Road Safety Improvements
County Project Number: 0662-6R4147
Federal Project Number: HISPL-5928(143)
Working Days: 55
Engineer's Est.: \$1,229,000

BID DATE: January 25, 2022 @ 2:00 PM

We are soliciting quotes for (including but not limited to): We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, QC/QA Testing, Construction Testing, Contractor Quality Control Plan, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Temporary Fencing, Clearing & Grubbing, Hydroseed, Polymer Asphaltic Emulsion (Seal Coat), Slurry Seal, Detectable Warning Surface, AC Dike, Cold Plane AC, Reinforced Concrete Pipe, Adjust Utilities to Grade, Roadside Signs, Striping & Marking, Flashing Beacon System, Radar Speed Feedback Sign, and Construction Materials

Donat Galicz (510-809-3498 dgalicz@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, at the Contra Costa County Public Works Dept. 255 Glacier Dr., Martinez, CA (925) 313-2000, and are available online at www.cccounty.us/pwprojects, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 pm on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Minor concrete, MGS railing, HMA and HMA dike
Hwy 280/101 Separation to Hwy 17/280 Separation
San Jose – Santa Clara County
Caltrans #04-4J9604

BID DATE: January 25, 2022 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Sweeping, Treated Wood Waste, Dust Control Plan (Naturally Occurring Asbestos), Clearing & Grubbing, Roadway Excavation (Type Z Aerially Deposited Lead), Irrigation, AC Dike, Tack Coat, Cold Plane AC, Structural Concrete, Rapid Setting Concrete, Prepare Concrete Bridge Deck Surface, Bridge Removal, Minor Concrete, Misc. Iron & Steel, Pavement Marker, Roadside Signs, Guardrail Systems, Vegetation Control (Minor Concrete), Concrete Barrier Transition, Striping, Maintain Existing Traffic Management System Elements, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

CIP bridges, construct roadway, retaining walls, and modify electrical
Hwy 101 Novato, Marin County
Caltrans #04-264724

REVISED BID DATE: January 20, 2022 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Develop Water Supply, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Type III Barricade, Portable Radar Speed Feedback System, Temporary Crash Cushion, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Temporary Fencing, Sweeping, Temporary Active Treatment System, Water Quality Monitoring Report, Temporary Creek Diversion Systems, Temporary Reinforced Embankment, Asbestos Compliance Plan, Electrical Equipment Containing Hazardous Material Disposal, ADL Burial Location Report, Treated Wood Waste, Noise Monitoring, Temporary High Visibility Fence, Clearing & Grubbing, Roadway Excavation (Type R-1 Aerially Deposited Lead), Structure Excavation, Structure Backfill, Subgrade Enhancement Geotextile Class B2, Crack Treatment, Data Core, AC Dike, Tack Coat, Cold Plane AC, Soil Nail, Steel Casing, CIDH Concrete Piling, Precast Concrete, Micro-Surfacing, Segment Corrections, Material Testing, Prestressing Cast-in-Place Concrete, Structural Concrete, Manhole, Fractured Fin Texture, Dry Stack Rock Texture, Drill and Bond Dowel, Bar Reinforcing Steel, Structural Shotcrete, Asphalt Membrane Waterproofing, Sign Structure, Public Safety Plan, Bridge Removal, Column Casing, Underground, Concrete Backfill, Imported Biofiltration Soil, Gross Solids Removal Device Linear Radial Type LR-2(6), Trash Net, Geocomposite Drain, Adjust Utilities, Cap Inlet, Sand Backfill, Small-Rock Slope Protection, Gravel Filter, Slope Paving, Rock Slope Protection, Slope Paving – Brick Pavers, Demolition, Minor Concrete, Misc. Iron & Steel, Lighting (City Street), Anti-Graffiti Coating, Obliterate Surfacing, Fencing, Delineator, Pavement Marker, Object Marker, Roadside Signs, Vegetation Control (Minor Concrete), Chain Link Railing, Single Thrie Beam Barrier, Guardrail, Transition Railing, Alternative In-Line Terminal System, Concrete Barrier, Thermoplastic Striping & Marking, Painted Striping & Marking, Traffic Stripe Tape with Contrast, Lighting Systems, Modify Ramp Metering Systems, Modify Traffic Monitoring Stations, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

HMA, roadway excavation, structural concrete, and modify lighting systems
Hwy 29 and 221 Napa County
Caltrans #04-281204

BID DATE: February 1, 2022 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Construction Area Signs, Traffic Control System, Type III Barricade, Plastic Traffic Drums, Portable Radar Speed Feedback Signs, Portable Changeable Message Signs, Crash Cushion, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Sweeping, ADL Burial Location Report, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Dust Palliative, Roadway Excavation Type R-1 & R-2 Aerially Deposited Lead), Structure Excavation, Structure Backfill, Imported Borrow, Subgrade Enhancement Geogrid, Decorative Boulders, Rock Blanket, Irrigation, Lean Concrete Base, AC Dike, Tack Coat, Cold Plane AC, Structural Concrete, Prestressing Cast-In-Place Concrete, Concrete Surface Texture, Joint Seal, Bar Reinforcing Steel, Sign Structure, Underground, Rock Slope Protection, Minor Concrete, Temporary Shoring for Embankment (HSE), Prime Coat, Geosynthetic Pavement Interlayer, Detectable Warning Surface, Misc. Iron & Steel, Undercut Anchors, Survey Monument, Prepare & Stain Concrete, Obliterate Surfacing, Delineator, Pavement Marker, Treatment Best Management Practice Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Tubular Handrailing, Alternative In-Line System, Alternative In-Line Terminal System, Concrete Barrier, Thermoplastic Striping, & Marking, Painted Striping & Marking, Traffic Stripe Tape, Maintaining Existing Traffic Management System Elements During Construction, Traffic Monitoring Station System, PTZ Camera Systems, Highway Advisory Radio Systems, Electrical, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

CALIFORNIA SUB-BID REQUEST ADS



ANDREW M JORDAN INC dba A & B CONSTRUCTION
 1350 Fourth Street, Berkeley, CA 94710
 Phone: 510-999-6000 • Fax: 510-982-3636
Bid Date: 1/18/2022 @ 2:00 PM

Requests proposals/quotes from all qualified & certified DBE & SBE subcontractors, suppliers, service providers and truckers for the following BART Project:

For Millbrae Tail Tracks Extension, Contract NO. 15CH-110

Site and Civil Improvements Including but are not limited to the following: Demolition; Site Work, Utilities, Structural Works, Track Work, Traction Power Work, Electrical & Lighting, Train Control Work, Aggregates, Concrete Materials & Trucking; SWPPP; Traffic Control and any other relevant area of work associated with this project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. A & B is signatory to the Operating Engineers and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to A & B's approval. A & B will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on A & B's standard form for subcontract without any modifications.

We are an Equal Opportunity Employer
 For plans and specifications: <https://suppliers.bart.gov/psp/BRFPV91/SUPPLIER/ERP/h?tab=DEFAULT>
 For questions and concerns please contact A&B's estimating department:
 Email: acanlas@a-bconstruction.net
 Phone: 510-999-6000
 Fax: 510-982-3636

Requesting Sub-Bids from Qualified **DBE** Subcontractors for:

Asphalt Grinding, Trucking, Concrete, SWPPP, Slurry Seal, Electrical, Landscape & Irrigation, Striping & Signage.

Power Inn Rd Bicycle & Pedestrian Improvement Project
County of Sacramento
Bid Deadline: 1/13/2022 @ 2:00pm
Please Send Quotes to our Office by 12:00pm 1/13/2022

For information on availability of Plans, Specifications and the Bidder's Policy concerning assistance to Subcontractors in obtaining Bonds, Lines of Credit, and/or Insurance, please contact our Office.

McGuire and Hester
 1016 N. Market Blvd. STE 20
 Sacramento, CA 95834
Office: 916.372.8910 • Fax: 916.372.8916
jcooper@mcguireandhester.com

Requesting Sub-Bids from Qualified **DBE** Subcontractors for:

Trucking, Construction Area Signs, Traffic Control, Street Sweeping, Erosion Control, Clearing & Grubbing, Landscaping, Cold Plane AC Pavement, Concrete, Highway Signs, Handrailing/Fencing, Striping, & Electrical/Lighting.

CALTRANS 03-1H2404
Realign Roadway, Construct Roundabout, & Relocate Sewer Lines
CALTRANS
Bid Deadline: 1/11/2022 @ 2:00pm
Please Send Quotes to our Office by 12:00pm 1/11/2022

For information on availability of Plans, Specifications and the Bidder's Policy concerning assistance to Subcontractors in obtaining Bonds, Lines of Credit, and/or Insurance, please contact our Office.

McGuire and Hester
 1016 N. Market Blvd. STE 20
 Sacramento, CA 95834
Office: 916.372.8910 • Fax: 916.372.8916
jcooper@mcguireandhester.com

Requesting Sub-Bids from Qualified **DBE** Subcontractors for:

Trucking, Traffic Control, Striping, SWPPP, Paving Fabric, & Asphalt Grinding.

River Road Improvements
County of San Joaquin
Bid Deadline: 1/13/2022 @ 2:00pm
Please Send Quotes to our Office by 12:00pm 1/13/2022

For information on availability of Plans, Specifications and the Bidder's Policy concerning assistance to Subcontractors in obtaining Bonds, Lines of Credit, and/or Insurance, please contact our Office.

McGuire and Hester
 1016 N. Market Blvd. STE 20
 Sacramento, CA 95834
Office: 916.372.8910 • Fax: 916.372.8916
jcooper@mcguireandhester.com

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter



REQUEST FOR Sub-Bids, Sub-Proposals from SBE Firms
Project Name: Curtain Wall Repairs & Backfilling at B Street Pier
Specification Number: 2020-25
Owner: Port of San Diego

Subcontractors/Subconsultants/Vendors wanted for:

(Subcontractors) - Deep Soil Mix Columns, Pile Driving, Giken Silent Piler, Sawcut, Reinforcing Steel, Soil Anchors/ Tie Backs, Surveying, Asphalt Paving, Joint Seal, Signage & Striping, Electrical, Quality Control, Paint & Coatings, Trucking
(Suppliers)- Sheet Pile, Ready Mix Concrete, Aggregate, Geotextile, Misc. Metal, Misc. Concrete Materials, HDPE Pipe & Fittings, BMP Materials, Waterworks, Precast Drainage Structures, Asphalt

Project Scope:

The Work Includes:

A. Curtain Wall Repairs and Stormwater Improvements at B Street Pier.

1. The Curtain Wall Repairs and Stormwater Improvements at B Street Pier project is a structural rehabilitation and stormwater infrastructure upgrade for the Port of San Diego's B Street Pier. The project consists of two (2) phases; Phase 1: Curtain Wall Repairs and Backfilling at B Street Pier and Phase 2: Stormwater Infrastructure Improvements at B Street Pier that will be constructed in sequence under individual contracts for each phase.

a. The Phase 1 Curtain Wall Repairs and Backfilling contract work will upgrade the mole pier's structural and seismic capacity with new sheet pile and pavement, modify soil characteristics using Deep Soil Mixing (DSM) techniques and replace select portions of existing utilities as well as produce updated utility bulkhead crossings including the pier's drainage system outfalls.

b. The Phase 2 Stormwater Infrastructure Improvements contract work will introduce permanent Best Management Practices (BMPs) to the B Street Pier drainage system to improve water quality of storm water runoff from B Street Pier into the San Diego Bay. Improvements will be in conformance with the Port's BMP Design manual and will consist of runoff intercepting structural treatment devices and supporting drainage system modifications intended to capture and treat within a tributary range of 9% to 60% of the pier's surface area.

2. It is anticipated the awarded Phase 1 Curtain Wall Repairs and Backfilling at B Street contractor will be prepared to incorporate District initiated modifications to contract work in support of the Phase 2 Stormwater Infrastructure Improvements project that will follow completion of Phase 1.

B The Phase 1 Work Under This Contract Includes:

1. Furnish all labor, materials, equipment, supplies, transportation, and disposal as necessary to complete the construction of a new sheet pile bulkhead wall system to replace curtain wall mole pier enclosure and various associated facility rehabilitation work at B Street Pier, Central Embarcadero area in San Diego, CA as shown on the Plans and described in these Specifications.

2. The work shall include, but not limited to the following as shown on the Plans and described in these Specifications

a. Removal and disposal of existing pavements and buried infrastructure and utilities.

b. Disassembly, temporary relocation, and restoration of existing fabric structures.

c. Removal and disposal of existing Lighting Fixture and Security Camera Pole foundations.

d. Disassembly and temporary relocation of existing Lighting Fixture and Security Camera Poles and equipment.

e. Disassembly and temporary relocation of existing Parking Kiosk.

f. Removal and disposal of abandoned water and sewer pipelines and associated facilities.

g. Temporary relocation and restoration of existing water, sewer and storm drain pipelines in conflict with new bulkhead wall construction.

h. Temporary relocation and restoration of existing high voltage shore power electric facilities in conflict with new bulkhead wall construction.

i. Temporary relocation and restoration of existing electric service

j. Permanent relocation and restoration of existing AT&T communication service in conflict with new bulkhead wall construction (Additive Bid Item A).

k. Supply and install temporary electric services during new bulkhead wall construction (Additive Bid Item A).

l. Supply and installation of new high performance coated steel sheetpiles.

m. Supply and installation of Deep Soil Mixing (DSM) Stabilization columns.

n. Supply and installation of permanent soil anchors and accessories. (Additive Bid Item A).

o. Supply and installation of cast-in-place marine concrete pile cap.

p. Existing precast concrete curtain wall spall and joint repairs.

q. Soil Excavation and Export.

r. Incidental items of work.

BID DATE: January 12, 2022 @ 10 AM


REYES CONSTRUCTION, INC.
 State License Number 507561
 1383 South Signal Drive, Pomona, CA 91766
 Phone: 909-622-2259 Fax: 909-622-3053
 Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.

For information on the availability of scope of work, plans and specifications, please contact our office.
 Plans, Specifications, and Contract requirements can be viewed online at no additional cost:

1) Via iSqFt - please send an email request to estimating@reyesconstruction.com
 2) Via PlanetBids- <https://pbsystem.planetbids.com/portal/13982/portal-home>
 Please e-mail Quotes to: Estimating@reyesconstruction.com

WASHINGTON STATE SUB-BID REQUEST AD



Subcontractor/Supplier Bids/Proposals Requested
Owner: Washington State Department of Transportation - WSDOT
Contract No. 20C502
Due Date: January 26th, 2022 - 11:00 AM
DBE 21% Participation

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE firms for this project.

SR 16 and SR 302 (SPUR) Purdy Creek Remove Fish Barriers and Paving
In Pierce County, Washington

Plans and Specifications are available through registering on our plan site at:
<https://app.buildingconnected.com/public/59b1c0096ab4570007e09292/projects/61d36e091a842300bd3ca5b>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Demolition & removal, Asphalt Paving, Clearing & Grubbing, Drilled Shafts, Erosion & Sediment Control, Electrical, Lighting, Fencing, Guardrail, Metal Railing, Landscaping, Planting, Precast Girder Erection, Reinforcing Steel, Rumble Strips, Signage, Shotcrete, Streambed Restoration, Striping, Temporary Diversion, Traffic Control, Temporary Concrete Barrier, Temporary Attenuators, Trucking and Hauling, Surveying, Extruded Curb, Excavation, Earthwork, Aggregate Base Supply, Piping Material Supply, Temporary Office Trailers, Surveying

Subcontracting Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE firm, please provide your certification letter with your proposal; Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation. when feasible. **Skanska's insurance requirements** are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
 Phone: (951) 684-5360
 Lead Estimator: Cody Crow • Email: bids.social@skanska.com



PUBLIC LEGAL NOTICE ADVERTISEMENTS



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Sourcing Event ID No.: 0000004679 PW POTRERO GATEWAY STREETSCAPE IMPROVEMENTS (PW THE POTRERO GATEWAY LOOP)

Bids shall be submitted online via ShareFile until 2:30:00 p.m. on February 9, 2022, after which the bid opening will be conducted live online via Microsoft Teams. Contract Administration will email the Microsoft Teams meeting information to all Plan Holders approximately 24 hours prior to Bid opening. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Bids and Payments webpage at <https://bidopportunities.apps.sfdpw.org> for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

Scope of Work: located along Vermont Street from Mariposa Street to 17th Street and along 17th Street from Vermont Street to San Bruno Avenue in San Francisco, California and consists of paving, sewer, site improvement, landscaping, environmental, electrical, traffic control, and all related work.

The time allowed for completion is 450 consecutive calendar days. The estimated construction cost is approximately \$1,800,000. For more information, contact the Project Manager Trent Tieger by phone: (415) 319-4637 or email: Trent.Tieger@sfdpw.org.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Ivan Oldenkamp at (415) 857-4604 or Ivan.Oldenkamp@sfgov.org for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed

responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid meeting will be held by conference call on Thursday, January 20, 2022 starting at 11:00 am.

Refer to Section 00 21 13 Appendix B for a guide to joining a Microsoft Teams meeting.

Microsoft Teams Meeting

Call in (audio only)

+1 415-906-4659, 588593408#
United States, San Francisco

Phone Conference ID: 588 593 408#

OR

Join on your computer or mobile app

Click here to join the meeting

https://teams.microsoft.com/dl/launcher/launcher.html?url=%2F_%23%2F1%2Fmeetupjoin%2F19%3Ameeting_ZjAwNDZIN2EtOTBmNi00N2I3LTg5MjctYmMwYjNmMWQ3OGI3%40thread.v2%2F0%3Fcontext%3D%257b%2522Tid%2522%253a%252222d5c2cf-ce3e-443d-9a7fdfcc0231f73f%2522%252c%2522Oid%2522%253a%2522283c550c-880d-4348-8dafbe52ee8b4a82%2522%257d%26CT%3D1640294942305%26OR%3DOutlook-Body%26CID%3D92147BC8-AB41-4FE4-993B-4105AC016004%26anon%3Dtrue&type=meetupjoin&deeplinkId=efd1aab0-ce4e-49ec-8fc1-2fa2fd95e34a&directDl=true&msLaunch=true&enableMobilePage=false&suppressPrompt=true

For information on the City's Contractor Development Program, call (415) 986-3999 or email cdp@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license is required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of Threshold is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

1/6/22

**CNS-3543182#
SMALL BUSINESS EXCHANGE**



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Sourcing Event ID No.: 0000006250 MISSION POLICE STATION STRUCTURAL IMPROVEMENT - ESER BOND 2020 (PW MSSN POL STTN STRCTRL IMPR)

Quotations shall be submitted online via ShareFile until 2:30:00 p.m. on February 9, 2022.

Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Quotes and Payments webpage at <https://bidopportunities.apps.sfdpw.org> for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

Scope of Work: This project is a voluntary seismic improvement project at the Mission Police Station located at 630 Valencia Street, San Francisco, CA, which primarily involves the strengthening of four steel beams. These exposed beams occur at the four building entries where the façade is recessed. Construction will be completed in 1 phase while the police station remains occupied and operational 24 hours a day, 7 days a week. Installation of new steel bracing will require the removal and replacement of finishes including precast concrete, interior concrete masonry units and gypsum board ceilings and walls. This project also involves several accessibility improvements to the police station including paving for 2 new accessible parking stalls, a new accessible curb ramp, a new accessible drinking fountain, and minor modifications to the existing restrooms.

The time allowed for completion is 155 consecutive calendar days. The estimated construction cost is approximately \$300,000. Quotes in excess of \$706,000 may not be awarded through this informal bidding process. For more information, contact the Project Manager Samuel Chui by phone: (628) 271-2757 or email: samuel.chui@sfdpw.org.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Lump Sum basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 15%. For details, contact Ivan Oldenkamp by phone at (415) 515-6793 or by email at ivan.oldenkamp@sfgov.org. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

An online pre-bid meeting will be held on **Thursday, January 13, 2022 at 10:00 AM** via Microsoft Teams Meeting web conference using the following address: <https://bit.ly/3z1nNpw>

Refer to Section 00 21 13 Appendix B - Joining a Microsoft Teams Meeting.

Prior to meeting, all attendees must email attendee name, company, email, and phone number to samuel.chui@sfdpw.org to receive the meeting agenda and documents.

An optional site walkthrough of the project will be held on **Thursday, January 20, 2022 at 10:00am at the Mission Police Station located at 630 Valencia Street, San Francisco.**

For information on the City's Contractor Development Program, call (415) 986-3999 or email cdp@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "B" license is required to bid.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance

Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Invitation for Quotations, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all quotations and waive any minor irregularities.

1/6/22

**CNS-3543267#
SMALL BUSINESS EXCHANGE**



PUBLIC LEGAL NOTICE ADVERTISEMENTS



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

**Golden Gate Bridge
Physical Suicide Deterrent System
and Wind Retrofit
Maintenance Traveler System Fabrication
Shop Inspection Services
RFQ/RFP No. 2021-B-073
REQUEST FOR STATEMENT OF
QUALIFICATIONS AND PROPOSALS
ISSUED: December 17, 2021
Federal-Aid Project Nos:
BHLS-6003(051) and BHLS-6003(052)
Due Date:
January 21, 2022, 4:00 p.m. Pacific Time**

The Golden Gate Bridge, Highway and Transportation District owns, operates and maintains the Golden Gate Bridge. The District has issued a contract to construct the Golden Gate Bridge Physical Suicide Deterrent System and Wind Retrofit Project (Project). The Project construction site is located in the City and County of San Francisco and Marin County, California.

District is seeking Statements of Qualifications and Proposals (SOQ&P) from qualified structural steel fabrication inspection firms to provide steel fabrication shop inspection services (Services) during the construction of the Project at the fabrication and galvanizing shops located in

the States of Washington and Oregon. The Maintenance Traveler System fabrication shop inspection services consist, in general, of performing Quality Assurance inspections at the Maintenance Traveler System fabrication shops to monitor the construction Contractor's work for conformance with the approved Quality Control Plans, and performing Quality Assurance testing of the traveler fabrication

If your firm wishes to participate, your SOQ&P must be submitted in a sealed envelope or box marked RFQ/RFP No. 2021-B-073, Golden Gate Bridge Physical Suicide Deterrent System and Wind Retrofit Maintenance Traveler System Fabrication Shop Inspection Services, and plainly endorsed with Proposer's name and address. To be eligible for consideration, your SOQ&P, submitted at no cost to District, must be received at the Office of the District Secretary (located at the Golden Gate Bridge Toll Plaza Administration Building) by January 21, 2022, 4:00 p.m. Pacific Time. Please submit ten (10) hard copies and one electronic searchable copy on either CD or flash drive of your SOQ&P to Ms. Amorette M. Ko-Wong, Secretary of the District, by mailing them to the following address:

Office of the District Secretary
Golden Gate Bridge, Highway
and Transportation District
Box 29000, Presidio Station
San Francisco, CA 94129-0601
or by delivery to: Office of the District Secretary
Toll Plaza Administration Building
Golden Gate Bridge Toll Plaza
San Francisco, California 94129-0601

District is not responsible for delayed deliveries due to any reason, including mailing or traffic congestion. Submission of a SOQ&P shall constitute a firm offer to District for ninety (90) days from the submission deadline for Proposals.

This RFQ/RFP does not commit District to awarding a Professional Services Agreement (PSA), to paying any costs incurred in the preparation of the Proposal for this request, or to procuring or contracting for services. District reserves the right to cancel in whole or in part this RFQ/RFP, reject any and all SOQ&Ps, to accept the SOQ&P it considers most favorable to District's interest in its sole discretion, and to waive any irregularities or informalities in any SOQ&P or in the RFQ/RFP procedures. District further reserves the right to reject all SOQ&Ps and seek new SOQ&Ps when such procedure is considered by it to be in the best interest of District.

District at its sole discretion, may amend this RFQ/RFP by issuing written addenda to the RFQ/RFP. Such addenda will be posted on the District Procurement Portal at <https://ggbhdt.bonfire.com>. In order to download and respond to posted solicitations, Proposer's are required to register on the District's Procurement Portal. Once registered the documents may be downloaded. Click on the "Open Public Opportunities" page, click View Opportunity next to the desired project. The District Procurement Portal will issue notices when documents are posted to the project, however, it is the responsibility of the Proposer's to check the District's Procurement Portal for any Addenda that may be issued relative to this RFQ/RFP.

In accordance with requirements of the California Department of Transportation, a **DBE contract participation goal of (18%)** has been established for this Contract.

The District hereby notifies all Proposers that it is the policy of the District to ensure nondiscrimination on the basis of race, color, national origin, or sex in the award and administration of contracts. By submitting proposals, Proposers certify to the assurances set forth therein and agree to be bound by their terms.

For DBE questions or assistance, contact Artemise Davenport, DBE Program Administrator, at (415) 257-4581.

Questions concerning this RFQ/RFP shall be submitted in the District Procurement Portal at <https://ggbhdt.bonfire.com> by clicking on the Opportunity Q & A tab of the message section of the project page. The questions shall be submitted as soon as possible, but no later than eight (8) calendar days before the proposal due date. The District Procurement Portal will issue notices when documents are posted to the project, however, it is the responsibility of the Proposer to check the District's Procurement Portal for any documents that may be issued relative to this RFQ/RFP.

Ewa Z. Bauer-Furbush, P.E.
District Engineer
12/23, 12/30/21, 1/6/22
CNS-3540308#
SMALL BUSINESS EXCHANGE

Top 5 Ports in the United States 2021

PTI is continuing with its lists of top ports across the world, counting down the busiest ports in the United States.

[Article originally appeared on
www.porttechnology.org]

The US holds the largest economy in the world and is driven largely by its port's operations. Over the last year, the country has experienced a massive surge in consumer demand, driven by the COVID-19 pandemic, clearly demonstrated in their container handling figures.

As figures for 2021 as a whole are yet to be released, we have used reports from the first ten months of the year. This give us a clear indication of what the final yearly figures will look like.

5. Northwest Seaport Alliance (NWSA)

Kicking off our list for 2021, the NWSA of Seattle and Tacoma has seen a successful October 2021 handling a total of 313,430 TEU, an increase of 5.6% compared to October 2020. This means year-to-date volumes have reached 3,116,785 TEU, an increase of 14.7% compared to the same period the previous year.

In recent news, the alliance has also voted to improve its environmental sustainability efforts by approving a \$500,000 fund to support the use of Electric Yard Trucks in the Port of Tacoma.

4. The Port of Savannah – 4,652,463 TEU

After a very successful October period in 2021, surpassing 504,000 TEU, the Port of Savannah is on its way to its highest yearly TEU handling figure on record.

Volumes in the first 10 months of 2021 have reached 4,652,463 TEU, almost surpassing the yearly 2020 figure of 4,682,255 TEU.

By January 2022, the Georgia Ports Authority will open 670,000 TEU of increased capacity at the Garden City Terminal at the Port of Savannah to



help cope with the increasing amount of demand. By early March 2022, 155,000 TEU of additional terminal capacity will be available, and by June 2022 another 850,000 TEU will come online at the port.

3. The Port of New York and New Jersey

The increase in consumer demand has also been seen at the Port of New York and New Jersey as it is currently experiencing a surge in volume.

Year-to-date container volumes at the port have reached 7,455,786 TEU, an increase of 21.5% compared to the 6,137,859 TEU in the same period in 2020.

In order for the port to be able to handle larger vessels, Liebherr Container Cranes Ltd. will supply the Maher Terminal with three new environmentally friendly Liebherr Megamax Ship-to-Shore

(STS) container cranes. These cranes will add to the current fleet of eight Liebherr STSs already at the port.

2. The Port of Long Beach

Just shy of the top spot on our list, the Port of Long Beach has had a very busy year as the growth in consumer demand continues to drive container volumes.

The port's second-busiest October ever was recorded this year, handling a total of 789,716 TEU, down 2.1% from the strongest October in 2020.

Overall, in the first ten months of 2021, the Port of Long Beach has handled 7,884,565 TEU, up 21% from the same period in 2020.

Long Beach is also the only port on this list to have released its November container handling figures at the time of writing this list. Through the month,

the port processed 745,488 TEU, a decline of 4.9% compared to November 2020.

In the first 11 months of 2021, the port managed to handled over 8.6 million TEU, already surpassing the current annual record of 8.1 million set in 2020. By the end of the year, it is predicted handled over 9 million TEU.

The increase in consumer demand has led to mass congestion and long vessel delays, this led to many measures being introduced to help alleviate the pressure facing the port. One example saw the City of Long Beach temporarily waive enforcement of shipping container stacking and height limits at the port for a 90-day period.

1. The Port of Los Angeles

Reaching the top spot on our list is the Port of Los Angeles.

Just like the Port of Long Beach, consumer demand has driven Los Angeles' container handling figures to new highs as in the first 10 months of the year, the port reached 9,079,561 TEU – an increase of 21.96% compared to the same period in 2020.

This also shows that the port has almost surpassed 2020's yearly handling figure of 9,213,395 TEU.

Congestion also affected the Port of Los Angeles' operations, leading them to work with the Port of Long Beach on introducing a "Container Dwell Fee" that aimed to charge ocean carriers to long dwelling cargo.

While initially announced on 25 October, consideration of the fee has been delayed several times as both Los Angeles and Long Beach have seen a decline in ageing cargo on their docks.

SOURCE: <https://www.porttechnology.org/news/top-5-ports-in-the-united-states/>



FICTITIOUS BUSINESS NAME STATEMENT

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0395728

Fictitious Business Name(s):
GSL Construction Co
Address
439 Hamilton Street
San Francisco, CA 94134
Full Name of Registrant #1
Su Lin Guo
Address of Registrant #1
439 Hamilton Street
San Francisco, CA 94134

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-01-2021**

Signed: **Su Lin Guo**

This statement was filed with the County Clerk of San Francisco County on **12-06-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
12-09-2021

12/16/21 + 12/23/21 + 12/30/21 + 01/06/22**FICTITIOUS BUSINESS NAME STATEMENT**
File No. 2021-0395755

Fictitious Business Name(s):
Insight Hall
Address
10 Ada Ct. Suite 2
San Francisco, CA 94109
Full Name of Registrant #1
Brendon Coates
Address of Registrant #1
660 O'Farrell St., Unit 2
San Francisco, CA 94109

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-13-2021**

Signed: **Brendon Coates**

This statement was filed with the County Clerk of San Francisco County on **12-13-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
12-13-2021

12/16/21 + 12/23/21 + 12/30/21 + 01/06/22**FICTITIOUS BUSINESS NAME STATEMENT**
File No. 2021-0395775

Fictitious Business Name(s):
Korizuru
Address
670 6th Avenue
San Francisco, CA 94118
Full Name of Registrant #1
Austin Cho
Address of Registrant #1
670 6th Avenue
San Francisco, CA 94118

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-01-2021**

Signed: **Austin Cho**

This statement was filed with the County Clerk of San Francisco County on **12-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
12-16-2021

12/23/21 + 12/30/21 + 01/06/22 + 01/13/22**FICTITIOUS BUSINESS NAME STATEMENT**
File No. 2021-0395675

Fictitious Business Name(s):
Paraluman
Address
2 Boynton Ct.,
San Francisco, CA 94114
Full Name of Registrant #1
Maria Amihan Flores Crisostomo
Address of Registrant #1
2 Boynton Ct.,
San Francisco, CA 94114

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Maria Amihan F. Crisostomo**

This statement was filed with the County Clerk of San Francisco County on **12-07-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
12-07-2021

12/16/21 + 12/23/21 + 12/30/21 + 01/06/22**FICTITIOUS BUSINESS NAME STATEMENT**
File No. 2021-0395771

Fictitious Business Name(s):
1.) SF-Marin Food Bank
2.) San Francisco-Marin Food Bank
Address
900 Pennsylvania Avenue
San Francisco, CA 94107
Full Name of Registrant #1
San Francisco Food Bank (CA)
Address of Registrant #1
900 Pennsylvania Avenue
San Francisco, CA 94107

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Tanis Crosby**

This statement was filed with the County Clerk of San Francisco County on **12-15-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
12-15-2021

12/30/21 + 01/06/22 + 01/13/22 + 01/20/22**FICTITIOUS BUSINESS NAME STATEMENT**
File No. 2021-0395644

Fictitious Business Name(s):
Amal's Deli
Address
1416 Haight Street, San Francisco, CA 94117
Full Name of Registrant #1
Hope of the Haight Inc (CA)
Address of Registrant #1
1138 Masonic Avenue
San Francisco, CA 94117

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-09-2018**

Signed: **Rana Bayyadi**

This statement was filed with the County Clerk of San Francisco County on **12-02-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
12-02-2021

12/09/21 + 12/16/21 + 12/23/21 + 12/30/21**FICTITIOUS BUSINESS NAME STATEMENT**
File No. 2021-0395591

Fictitious Business Name(s):
Azari PM
Address
246 2nd Street #1304
San Francisco, CA 94105
Full Name of Registrant #1
The Azari Group Real Estate, Inc. (CA)
Address of Registrant #1
246 2nd Street #1304
San Francisco, CA 94105

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-01-2021**

Signed: **Manzar Azari**

This statement was filed with the County Clerk of San Francisco County on **11-23-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
11-23-2021

12/09/21 + 12/16/21 + 12/23/21 + 12/30/21**FICTITIOUS BUSINESS NAME STATEMENT**
File No. 2021-0395638

Fictitious Business Name(s):
Chez Nguyen
Address
132 Bush Street,
San Francisco, CA 94104
Full Name of Registrant #1
Kim Chuyen Nguyen
Address of Registrant #1
217 Valencia Drive, Millbrae, CA 94030

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Kim Chuyen Nguyen**

This statement was filed with the County Clerk of San Francisco County on **12-02-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
12-02-2021

12/09/21 + 12/16/21 + 12/23/21 + 12/30/21**FICTITIOUS BUSINESS NAME STATEMENT**
File No. 2021-0395311

Fictitious Business Name(s):
Health Link Hospice
Address
868 Brannan Street, Suite #308
San Francisco, CA 94103
Full Name of Registrant #1
Health Link Hospice Services (Corp, CA)
Address of Registrant #1
868 Brannan Street, Suite #308
San Francisco, CA 94103

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-08-2016**

Signed: **Boris Reykhel**

This statement was filed with the County Clerk of San Francisco County on **10-28-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**
Deputy County Clerk
10-28-2021

12/09/21 + 12/16/21 + 12/23/21 + 12/30/21**FICTITIOUS BUSINESS NAME STATEMENT**
File No. 2021-0395891

Fictitious Business Name(s):
Afandi Shawarma and Falafel
Address
533 Sutter Street
San Francisco, CA 94102
Full Name of Registrant #1
Afandi Shawarma and Falafel LLC (CA)
Address of Registrant #1
2196 Sweetwater Drive
San Leandro, CA 94578

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-29-2021**

Signed: **Kaid Alameri**

This statement was filed with the County Clerk of San Francisco County on **12-29-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
12-29-2021

01/06/22 + 01/13/22 + 01/20/22 + 01/27/22**FICTITIOUS BUSINESS NAME STATEMENT**
File No. 2021-0395643

Fictitious Business Name(s):
RAIGEN
Address
3739 Balboa Street, Suite 104
San Francisco, CA 94121
Full Name of Registrant #1
Evan Hsieh
Address of Registrant #1
6479 Cedar Blvd. Newark, CA 94560

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-02-2021**

Signed: **Evan Hsieh**

This statement was filed with the County Clerk of San Francisco County on **12-02-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
12-02-2021

12/09/21 + 12/16/21 + 12/23/21 + 12/30/21**FICTITIOUS BUSINESS NAME STATEMENT**
File No. 2021-0395628

Fictitious Business Name(s):
Pet Camp Canine Enrichment Center
Address
1360 Fairfax Avenue
San Francisco, CA 94124
Full Name of Registrant #1
Pet Camp LLC (a CA LLC)
Address of Registrant #1
525 Phelps Street
San Francisco, CA 94124-1440

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-02-2021**

Signed: **Mark Klaiman**

This statement was filed with the County Clerk of San Francisco County on **12-02-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
12-01-2021

12/09/21 + 12/16/21 + 12/23/21 + 12/30/21

How to Win More Construction Bids in 2022

Continued from page 1

For example, you may discover during your bid preparation that your company cannot adequately handle the scope and requirements of the project. At that point, you need to make the smart business decision to walk away from the bid.

Finding the right balance between bidding and winning enough jobs can be difficult. On the one hand, you don't want to bid and win so much work that you can't properly manage and complete the projects you've been awarded. You also don't want too little work that you aren't making any money and your workers aren't staying busy.

Selecting the right work to bid is vital to maintaining a profitable business, which is why it's vital to have an established bid/no-bid decision-making process in place to win more construction bids.

Understand Your Bid-Hit Ratio

Are you keeping track of your bid-hit ratio? If not, you need to start. Your bid-hit ratio is the number of projects you must bid to win one job. Understanding your bid-hit can help you how many projects you need to be bidding to keep your pipeline full and weed out the opportunities that don't have a high probability of winning.

To really make your bid-hit ratio work for you to maximize your bidding efforts you need to do an in-depth analysis. Sort the projects you've bid and group specific categories. Consider things like public versus private work, building type, scope of work, geographic location, contract size, and the general contractor or owner of the project.

By categorizing and analyzing your bid-hit ratio, you get better insight into which types of projects to go after. For example, let's say your overall bid-hit ratio is 7:1. After performing your analysis you discover that your bid-hit ratio for medium-sized private office projects is 4:1 and your ratio for large, public school projects is 10:1.

In this scenario you have a better bid-hit ratio on the private office projects, so you should focus more effort on those opportunities and less time bidding on school projects.

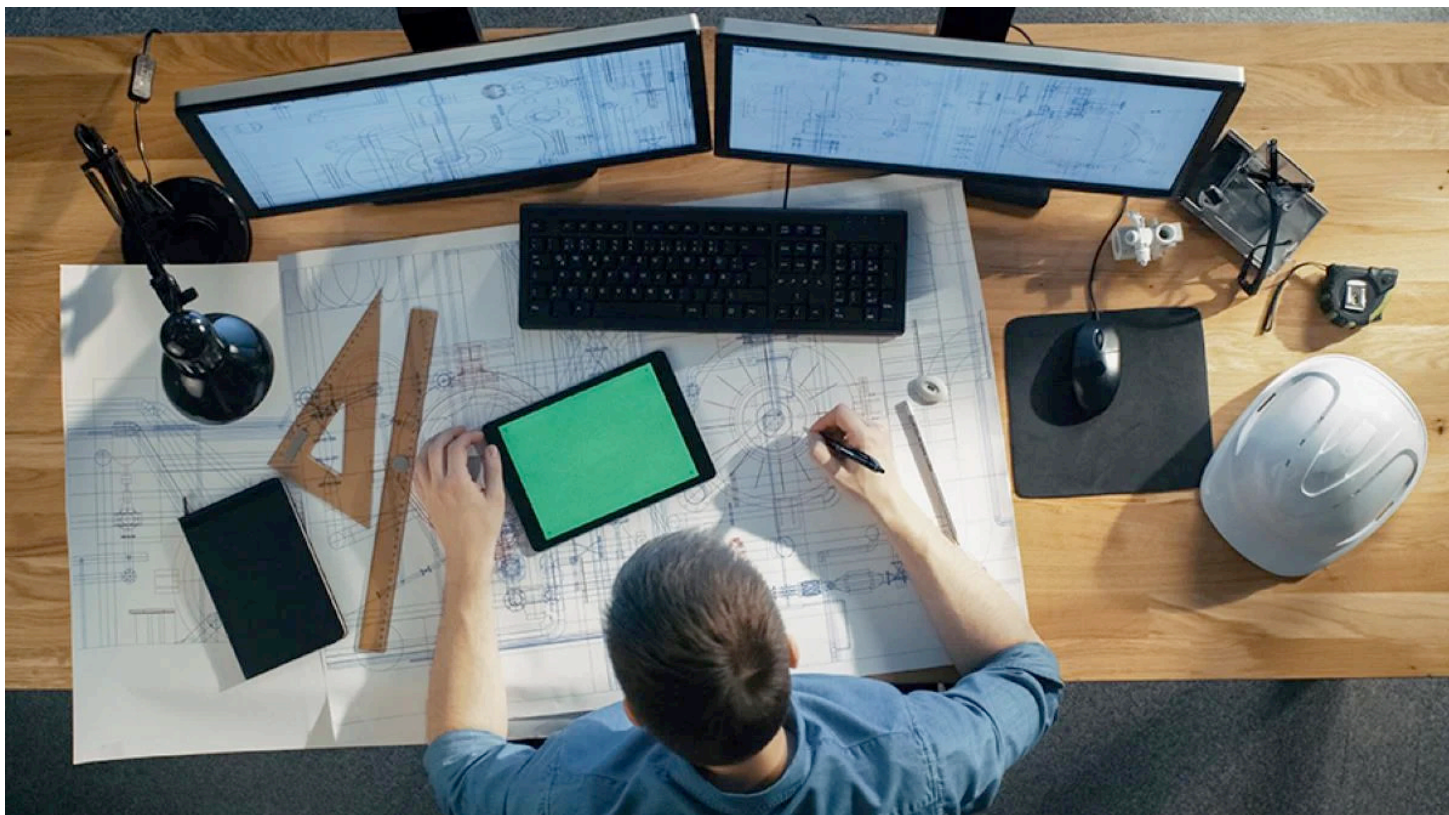
Review Profitability

Now that you know the types of projects that you have the best opportunity of winning, it's time to look at profitability on those projects. Make sure you are recording accurate job costs for materials, labor, and equipment. Compare your actual costs to your estimates and ask the following questions:

- Were your estimates for labor and materials accurate?
- Did you include all the job costs in your estimate including like bonding, supplies, and equipment?
- Did you factor in your profit and overhead mark-up correctly?
- Was your contingency budget adequate?

If your profit margins on projects aren't what you expected there are two possible reasons. Either your estimates are too low, or you are having productivity issues on the jobsite which is causing job costs to be higher. Regardless of which is the cause, you should work to resolve the issues to get your profit margins where they need to be.

By combining the data from your bid-hit ratios and your profit margin analysis you can hone in on the projects that you have the best chance of winning and make the most money on.



Conduct a Bid/No-Bid Review

Now that you're getting quality leads and you know the types of projects to pursue, it's time to start bidding, right? Not so fast, before you start investing your time into putting together a bid proposal you need to conduct a thorough bid/no-bid review of each opportunity.

The first thing to do is gather all the project documents, plans, and specifications and familiarize yourself with them. You want to make money, so crunch some quick numbers to determine whether you can make a reasonable profit on the project.

Next, determine whether you can perform the work if you win. Make sure you have the manpower and equipment available to start the job on time and complete it on schedule. Does your company have the experience and expertise to handle the size and the scope of the project? It's no good to anyone if you bid and win a job you can't complete.

Perform a risk assessment to determine if there are any red flags that might cause problems if you win the project like unknown site conditions, safety concerns, accelerated timelines, and incomplete or inaccurate bidding documents.

Other factors to consider in your review should include project location, duration, competition, and client. Decide which criteria are most important to your company when selecting projects to bid and apply them to all projects you are considering bidding on.

Identify and Manage Risks

Identifying and managing risks is probably the most overlooked aspect of preparing a bid. Once you've identified the potential risks, you will need to analyze and evaluate each one individually so that they can be properly managed and mitigated.

Consider the probability of each identified risk and the impact it can have on the project. For example, a low-probability risk with a low impact might be easy to mitigate. But a high-probability risk with a high impact that you can't effectively manage could be detrimental to the project's profitability.

Identifying and evaluating possible risks associated with a project when preparing your bid will make you better prepared to handle a situation when something goes wrong.

By starting the process early, you can avoid bidding on projects that aren't profitable. It will also lead to more accurate bids with reasonable contingencies built in and result in your company winning more bids. Project management will run smoother, and you'll save time, money, and resources as work progresses.

Seek Clarifications, Avoid Assumptions

As you're preparing your bid, you need to do your due diligence to ensure that you have all the pertinent information, that the information is accurate, and that you have a complete understanding of this information.

Fully review the plans and specifications to determine everything required to bid on the project and complete the work. This includes knowing everything from what bonds are required to whether there are participation goals for minority business enterprises (MBEs) or if material substitutions are allowed in the bid. If you are unsure of any aspect of the project when preparing your bid, you should seek clarification from the architect, owner, or owner's representative.

Be aware that there are typically cut-off dates in place for questions to be submitted. This allows for the project team to make any changes to the plans and specifications and for any addenda to be issued to the bidders and plan holders.

If you are unclear on any aspect of the project, the onus is on you to get clarification. Making assumptions is no way to submit a winning bid. If you can't get your questions answered to your satisfaction, you might want to reconsider whether bidding the project makes sense.

Most bidding opportunities provide prospective bidders with a chance to attend a pre-bid meeting and visit the jobsite. Often, these are mandatory in order to submit a bid and with good reason. No two jobsites are identical, and unknown site conditions can cause unexpected, and costly, issues when construction gets underway.

When conducting a site visit, you'll want to take measurements, inspect the topography, and take some soil bore samples if that hasn't already been done. You will also want to look at road access and traffic to the site, determine how much space there is for staging, equipment and materials delivery and storage, and what environmental protections will be needed during construction.

Failing to attend a pre-bid meeting means missing out on your best opportunity to get clarification on the requirements of the project. It could be the only chance you get to walk around the site and get a better understanding of exactly what you will be dealing with. If the pre-bid meeting is mandatory, failing to attend will result in your not being able to bid on the project.

Ensure Accurate Takeoffs & Measurements

Your takeoffs lay the groundwork for your estimates. If they're incomplete or incorrect, it can really throw off your estimates. Accurate takeoffs help you determine the exact quantities needed for all your materials and supplies, which are required to determine your labor and equipment needs.

If you miss items during takeoff or don't get accurate measurements, you'll either overestimate the project and not win the bid or you'll underestimate and risk winning a project that won't be profitable.

Takeoff software is a great option to ensure your measurements and estimates are accurate. It's also a huge time saver over doing takeoffs manually. These tools are only as good as the user, so it's important that estimators get the proper training and are comfortable using the software.

Take the time to fully review the plans and specifications to determine accurate measurements and takeoffs. This will result in correct construction costs when calculating your bid. Takeoff software can ensure that your measurements are correct so you can submit a more accurate bid.

Inaccurate measurements will cause you to miscalculate the amount of building materials and labor needed to complete the job.

Visit the link below for the full article:

<https://www.constructconnect.com/blog/how-to-win-more-construction-bids-in-2022>

MBDA 2021 YEAR IN REVIEW

[Article originally appeared in
www.mbda.gov]

This has been a momentous year for the Minority Business Development Agency.

On November 15, 2021, MBDA was made permanent with the passing of the Minority Business Development Act of 2021. This legislation includes new and broader authorities that will significantly transform the Agency and elevate it within the U.S. Department of Commerce. It positions the Agency to illuminate the root causes of disparity; convene and mobilize the minority business community; serve as an advocate of MBEs within the government; and marshal

resources towards programs and initiatives that accelerate the growth of MBEs.

Receiving the statutory mandate introduced by a bipartisan amendment in the Infrastructure Bill is a historical milestone, and a tangible outcome of the Administration's commitment to racial equity. I continue to be inspired by what the future holds and all that MBDA has achieved.

As we mark the end of 2021, I am honored to share the Agency's accomplishments that reflect our commitment to mission – the growth, sustainability, and global competitiveness of minority-owned businesses. This year, we awarded more than \$31 million in grant funding to de-

ploy business centers, specialty centers, pilot projects, and initiatives in 38 states across the country. Our programs helped minority-owned businesses secure more than \$2 billion in contracts, \$708 million in financing, and supported the creation and retention of nearly 14,000 jobs.

Amidst the accomplishments and future trajectory of MBDA, we also recognize that many minority-owned businesses still face challenges due to the lingering effects of the COVID-19 pandemic. While recovery is underway in many sectors of the economy, we know that entrepreneurs still struggle to access the resources that will help reopen, sustain, and grow their business. To help address these needs, Congress

authorized \$25 million in additional funding for MBDA to expand programs and services focused on recovery efforts. We know that there is still work to be done but invite you to read the success stories that we have gathered along the way.

Thank you to everyone who made 2021 a successful year for the Minority Business Development Agency in service to minority-owned businesses. I am eager to welcome 2022 and look forward to your continued partnership.

With gratitude,
 Miguel Esti3n, Acting National Director

Infrastructure Law Making MBDA Permanent

The Minority Business Development Act of 2021 was signed into law as a part of the Bipartisan Infrastructure Law. It is one of the most significant pieces of legislation impacting the minority business community in the last 50 years. The passage of this historic legislation means MBDA is permanent and will be expanded and elevated. This action allows the agency to increase their programs and outreach to the Nation's more than 9 million minority-owned businesses.

The Act also:

- Creates a presidentially appointed and Senate-confirmed Under Secretary of Commerce for Minority Business Development to lead the agency.

- Increases the MBDA's grant-making capacity to partner with community and national nonprofits engaged in private and public sector development, as well as research.
- Mandates the creation of the Parren J. Mitchel Entrepreneurship Education Grants Program to cultivate the next generation of minority entrepreneurs on the campuses of HBCUs and MSIs across the Nation.
- Creates a council to advise the Under Secretary on supporting MBEs; and
- Authorizes the Under Secretary to coordinate federal MBE programs.

Coronavirus Response and Relief Supplemental Appropriations Act of 2021 (Coronavirus Relief Act)

As part of the Consolidated Appropriations Act of 2021, Congress authorized \$25 million for the "Minority Business Development Centers Program" to assist minority business enterprises prevent, prepare for, and respond to the COVID-19 pandemic by identifying and accessing local, State, and Federal government assistance.

As well as to support business growth through exporting, manufacturing, and federal contracting initiatives.

To date, MBDA has awarded 28 grants totaling \$18 million under the Coronavirus Relief Act. View the COVID-19 Relief Success Stories shared from the network of grantees.

MBDA Business Centers

MBDA launched a new 5-year program cycle of the MBDA Business Centers. In fiscal year 2021, 35 grants were awarded, totaling \$13.9 million in federal funding, and expanding the program

to 9 new locations. MBDA Business Centers provide technical and business development services that help minority-owned firms grow and scale, secure capital, and penetrate new markets.



National Minority Enterprise Development Week (MED Week)

The 2021 virtual National MED Week was hosted in the newly launched MBDA Digital Conference Hub. MED Week presented more than 18 seminars as well as a series of MBE Training Bootcamps. The conference also hosted more than 300 virtual business-to-business and

business-to-government matchmaking sessions throughout the week, pairing corporate and public sector buyers with suppliers. The 24-hour access conference hub remains open to visitors and to date has more than 16,000 views.

